



July 22, 2009 08:46 AM Central Daylight Time 

## Retail Construction Services Celebrates 25th Anniversary

ST. PAUL, Minn.--(BUSINESS WIRE)--Retail Construction Services (RCS), a leading and award winning [national general contractor](#), is celebrating its 25<sup>th</sup> anniversary this year. Founded in 1984, RCS has built over 8,000 projects in all 50 states, Puerto Rico, U.S. Virgin Islands and Canada representing over \$1.1 Billion in company revenue.

“When we first started in 1984 there were just two of us and we said let’s just do the right thing and we should be fine” said company Founder and President, Steve Bachman. Twenty-five years later, RCS now has offices in Minnesota, Texas, New Jersey, and South Dakota and employs over 120 people; including 13 Project Managers and over 60 salaried Field Superintendents located strategically throughout the country. “One of our many strengths is the ability to complete a project anywhere in North America for our clients” says Bachman. “We maintain the appropriate licenses in all 50 states and since we work in all major markets around the country every year, many times over, we are not considered an out of town contractor. We think that’s important for our clients and there aren’t many other companies out there that can say that.”

“Technology has also changed our business” added Joni Fletty, Vice-President of Operations for RCS. In 2004, RCS’s technology based initiatives were further enhanced by developing its own customized proprietary Project Management and Accounting software system, called Databahn ©, to manage estimating, subcontractors, licensing, permitting, tax requirements, and accounting. “We decided to try and reinvent the way the construction industry integrates technology into its core processes, thereby raising the standard for meeting projects on time and within budget to an unprecedented level. We’re not just protecting our IT infrastructure, but we’re protecting our clients’ as well.” said Fletty.

“Over the years, we have had numerous clients call us up in somewhat of a panic because they were going through a sales and use tax audit and didn’t understand.” Retail Construction Services CFO, Gerry Kuntz recalls. “We recently received a call from the CFO of a major national client saying that after they received our detailed sales and use tax reports, they had a clean audit as a result of our accounting practices and wished all their contractors were as well prepared and as organized at Retail Construction Services”

The technology that has been implemented at RCS has made the management of projects more streamlined and life easier for the company’s employees, but it is ultimately a benefit to RCS’ clients, who have also grown over the years as a result of RCS entering different niches.

Retail Construction Services began focusing on retail build outs for national retailers but has since evolved into a full service construction company. In addition to being a perennial leader in [retail construction](#); RCS also focuses on the ground up construction of restaurants, banks/financial facilities and clubhouses. “Every new market or new business direction we have taken, whether it was entering the golf clubhouse construction market or the financial services arena, we simply followed our core values and business practices and forged ahead” added Gim Middleton, Vice-President and Co-Owner of RCS.

RCS entered the [golf clubhouse construction](#) niche in 1993 and partnered with the PGA Tour in 1997 on the construction of the TPC Twin Cities in 1997. This successful venture lead to other high profile projects with the PGA throughout the country and other clubhouses projects with Sienna Corp, Toll Brothers, Pulte/Del Webb and Tradition Golf. “We’ve had a very positive relationship with RCS over the last several years” says Michael Johnson, PGA Tour Vice-President of Construction. “A key to the longevity of our relationship is that RCS has performed at a level consistent with the high expectations of The PGA Tour.”

In addition to being an award winning General Contractor, RCS has diversified its services to now include Construction Management and [Facility Management Services](#). “Many of our employees have been with us over twenty plus years and as a result, we have built up solid relationships with thousands of suppliers and vendors around the country, we have the experience and expertise to offer a one stop shop for our clients for all their construction and facility needs” says Bachman.

What lies ahead for RCS? “Several years back we created a corporate mission statement - ‘We serve our own best interests by serving our client’s best interest first’ ”, says Bachman. “That pretty much sums up our philosophy and business practice. As long as we keep putting our clients first and continue to do the right thing, we expect the growth and success that has happened to RCS over the last twenty five years to continue.”

#### About Retail Construction Services

Celebrating its 25<sup>th</sup> year in business, [Retail Construction Services](#) (RCS) has built over 8,000 projects in all 50 states, Puerto Rico, U.S. Virgin Islands and Canada totaling over 22 million square feet and representing \$1.1 Billion in company revenue. Retail Construction Services maintains and is actively licensed in all 50 States, Canada, USVI and Puerto Rico and averages 30-90 projects under construction at any one time. RCS has its corporate headquarters in Lake Elmo, MN with regional offices in Dallas, TX, Rapid City, SD and Point Pleasant, NJ. For more information on Retail Construction Services’ capabilities, please visit [www.retailconstruction.com](http://www.retailconstruction.com).

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